



*Expertise without Conflict*  
*Commercial Lease Experts*

- **Conflict free representation**  
With uncompromising independence, **Austin Hanover, Inc.** approaches each and every commercial lease situation as an unrestrained advocate for our Client's interests. Our unique advantages are highlighted by our reputation among Landlords as knowledgeable, highly skilled tenant advocates. We assist our clients by tailoring leases individually suited to their operations and bottom lines.
- **Your interests are our interests**  
It makes sense. Office space is often the second largest expense for an organization. Finding the right space and negotiating the right lease will help your company attract, retain and best utilize talent. **Austin Hanover, Inc.** focuses its efforts on creating solutions that suit your company's specific needs.
- **Our integrated resources**  
Austin Hanover's foundation rests upon over 20 years of experience exclusively representing commercial tenants over the lives of their leases. We build upon the in-depth knowledge and philosophy of our affiliate **Commercial Tenant Services, Inc.** with its extensive exposure to thousands of leases across hundreds of properties. This experience enables us to identify and tailor an optimal lease that is right for your company's long term interests. Our principals work directly with you and later with your attorneys throughout the entire assignment.
- **Austin Hanover Inc.'s sole purpose is to provide superior lease service and expertise in:**
  - Lease construction and negotiations
  - Building HVAC systems and operations
  - Billing practices – Operating, RE tax, utilities
  - Landlord operating and accounting practices
  - Real estate markets
- **Our Operating Principles**  
**Austin Hanover, Inc.** will present appropriate options and comprehensively inform your decision making process - helping your team to accurately determine and create the most favorable workplace solutions.